

Stock Data

Listing: SGX Mainboard - 14 Feb 07
Market Capitalisation: ~S\$0.72b (US\$0.51b)
52-Wk Hi/Lo: S\$0.44 – S\$0.63
Free Float (%): 25.5%
Bloomberg | Reuters Ticker: IFAR SP | IFAR.SI

Substantial Shareholder

PT Indofood Sukses Makmur Tbk – 62.8%
(effective interest)

Key Contacts

Mark Wakeford, CEO and Director
markwakeford@indofoodagri.com
Mak Mei Yook, CFO
makmy@indofoodagri.com

Listed Subsidiaries

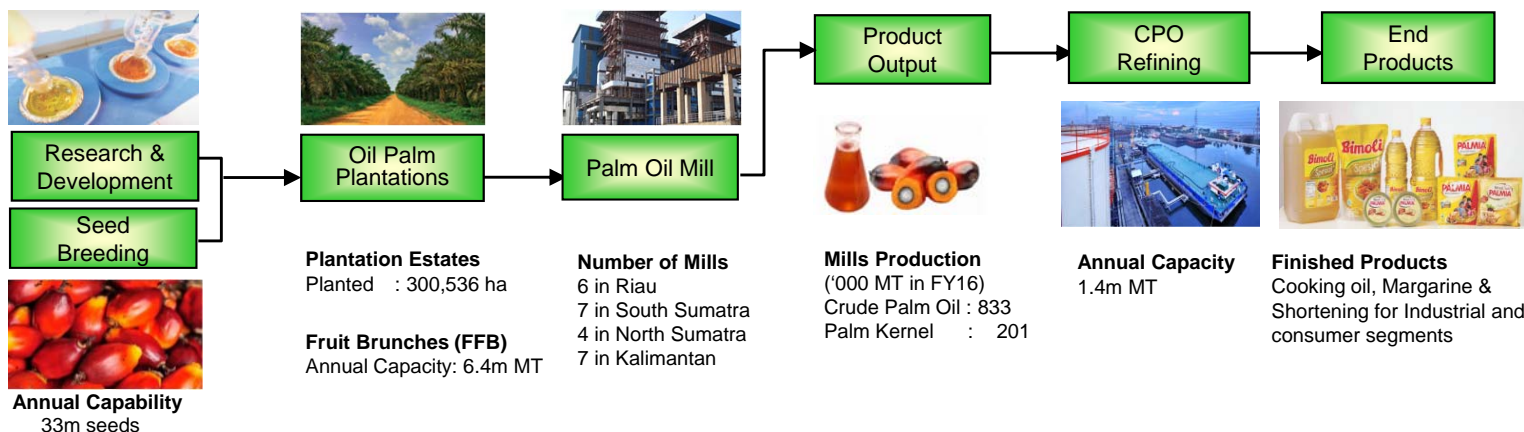
PT Salim Ivomas Pratama Tbk (“SIMP”)
www.simp.co.id

PT PP London Sumatra Tbk (“LSIP”)
www.londonsumatra.com

INTEGRATED AGRIBUSINESS WITH LEADING BRANDS

Last updated February 2017

IndoAgri is a diversified and integrated agribusiness group with leading brands. Our principal activities span research & development, oil palm seed breeding, oil palm cultivation and milling, in addition to refining, branding and marketing of cooking oil, margarine, shortening and other palm oil derivative products. Today, the Group has garnered leading market shares in the Indonesian branded cooking oil (Bimoli) and shortening & margarine (Palma) markets. The Group also engages in the cultivation of other crops such as rubber, sugar cane, cocoa and tea.



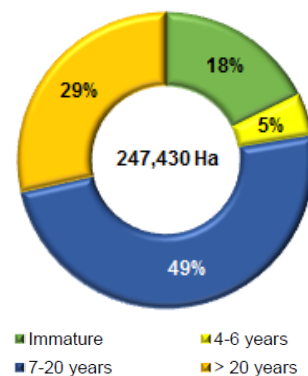
COMPETITIVE STRENGTHS

- One of the largest oil palm plantations owner in Indonesia
- Owns a large variety of mother palms with the capacity to produce up to 33m high quality seedlings
- Established R & D program for oil palm breeding, with modern technology and highly qualified personnel
- Leading market share in Indonesia branded cooking oil and margarine markets
- Extensive distribution network of distributors and direct sales channels, serving up to ~400,000 retail outlets throughout Indonesia

2017 – STRATEGIES AND EXPANSION

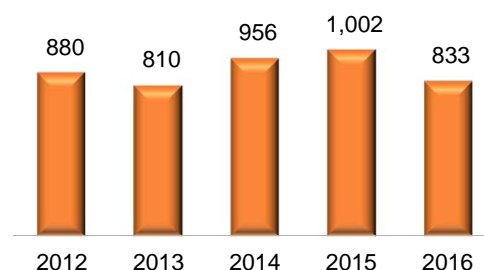
- Prioritising capex on 44,000 ha of oil palm immature plantings and the expansion of milling facilities for organic growth
- Expansion of milling facilities:
 - 30MT FFB/ hour in South Sumatra and 45MT FFB/ hour in Kalimantan, target for completion this year
 - Start a new 45MT FFB/ hour in Kalimantan target for completion in 2018
- Replanting of 3,000 ha of older palms in North Sumatra and Riau, and conversion of certain rubber estates to oil palm in East Kalimantan
- Expansion of Surabaya refinery by 1,000 MT/day, expected completion in 4Q 2017 to cater for increasing demand for cooking oil and margarine brands

PLANTATION MATURITY PROFILE



CPO PRODUCTION

('000 metric tons)



FINANCIAL HIGHLIGHTS

(Rp' billion)	FY16	FY15 (Restated)	YTD Chg
Revenue	14,531	13,835	5%
EBITDA ⁽¹⁾	3,352	2,498	34%
EBITDA %	23.1%	18.1%	
Operating Profit ⁽²⁾	2,044	892	129%
Attributable Profit	507	(48)	n/m

⁽¹⁾ Earnings before the effects of forex and changes in fair value of biological asset

⁽²⁾ Operating profit excluding biological asset gains/ (losses)

FINANCIAL POSITION

(Rp' billion)	31-Dec-16	31-Dec-15 (Restated)
Cash	2,405	1,969
Total Debt	10,027	10,141
Net Debt	7,622	8,172
Total Assets	36,504	35,287
Total Equity (incl. MI)	20,878	20,180
Net Debt / Total Equity Ratio	0.37x	0.40x

The restated figures were related to the amendments of FRS 16 and 41 Agriculture – Bearer Plant.

Geographical Presence



Processing Capacity p.a. in MT	Palm Oil Mill		Crumb Rubber Facility		Sheet Rubber Facility		Sugar Mill & Refinery		Refinery	
	Unit	FFB	Unit	Dry Rubber	Unit	Dry Rubber	Unit	Sugar Cane	Unit	CPO
SIMP	13	4,023,000	-	-	-	-	2	2,160,000	5	1,425,000
Lonsum	11	2,403,000	4	42,720	3	11,100	-	-	-	-
CMAA - Brazil	-	-	-	-	-	-	1	3,800,000	-	-
Group	24	6,426,000	4	42,720	3	11,100	3	5,960,000	5	1,425,000