

### Stock Data

Listing: SGX Mainboard - 14 Feb 07  
 Market Capitalisation: ~S\$0.28b (US\$0.21b)  
 52-Wk Hi/Lo: S\$0.183 – S\$0.340  
 Free Float (%): 25.5%  
 Bloomberg | Reuters Ticker: IFAR SP | IFAR.SI

### Substantial Shareholder

PT Indofood Sukses Makmur Tbk – 62.8% (effective interest)

### Key Contacts

Mark Wakeford, CEO and Director  
[markwakeford@indofoodagri.com](mailto:markwakeford@indofoodagri.com)  
 Mak Mei Yook, CFO  
[makmy@indofoodagri.com](mailto:makmy@indofoodagri.com)

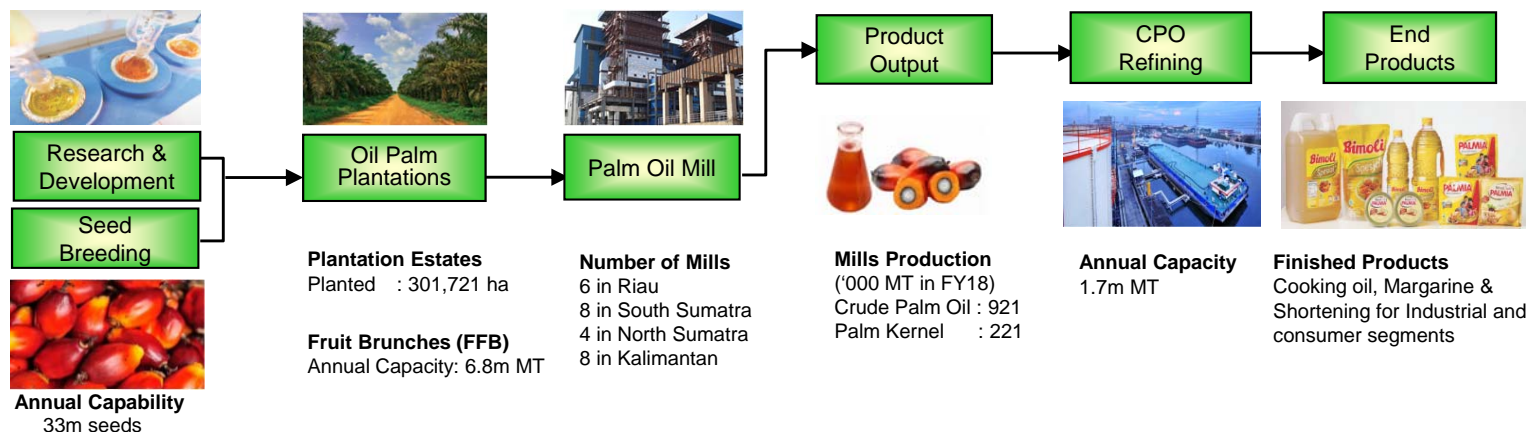
### Listed Subsidiaries

PT Salim Ivomas Pratama Tbk (“SIMP”)  
[www.simp.co.id](http://www.simp.co.id)  
 PT PP London Sumatra Tbk (“LSIP”)  
[www.londonsumatra.com](http://www.londonsumatra.com)

## INTEGRATED AGRIBUSINESS WITH LEADING BRANDS

Last updated Feb 2019

IndoAgri is a diversified and integrated agribusiness group with leading brands. Our principal activities span research & development, oil palm seed breeding, oil palm cultivation and milling, in addition to refining, branding and marketing of cooking oil, margarine, shortening and other palm oil derivative products. Today, the Group has garnered leading market shares in the Indonesian branded cooking oil (Bimoli) and shortening & margarine (Palma) markets. The Group also engages in the cultivation of other crops such as rubber, sugar cane, cocoa and tea.



### COMPETITIVE STRENGTHS

- One of the largest oil palm plantations owner in Indonesia
- Owns a large variety of mother palms with the capacity to produce up to 33m high quality seedlings
- Established R & D program for oil palm breeding, with modern technology and highly qualified personnel
- Leading market share in Indonesia branded cooking oil and margarine markets
- Extensive distribution network of distributors and direct sales channels, as well as local and national distributors serving retail outlets across Indonesia

### 2019 – STRATEGIES AND EXPANSION

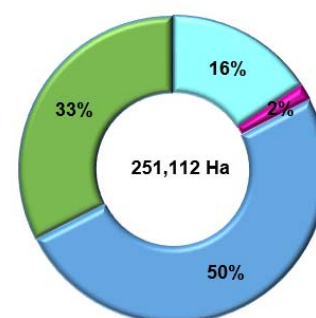
#### Plantation

- Replanting 4,000 ha of older palms in North Sumatra and Riau
- Expansion of milling facilities - target completion of a 45MT FFB/ hour mill in Kalimantan in 4Q 2019
- The construction of the chocolate factory is expected to complete and start commercial production in 2Q 2019

#### Edible Oils & Fats

- Maintain competitive pricing strategy for Bimoli and expand Delima as 2nd brand to capture potential more affordable segment
- Adding direct distribution network through e-commerce platforms

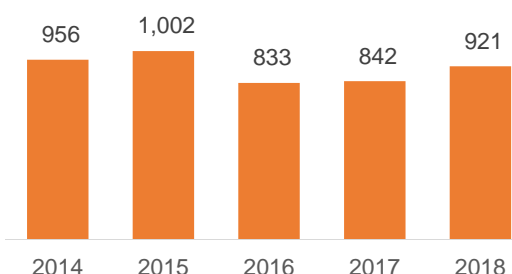
### PLANTATION MATURITY PROFILE



■ Immature ■ 4-6 years ■ 7-20 years ■ > 20 years

### CPO PRODUCTION

('000 metric tons)



### FINANCIAL HIGHLIGHTS

(Rp' billion)	FY18	FY17	YTD Chg
Revenue	14,059	15,725	(11%)
EBITDA <sup>(1)</sup>	2,294	3,088	(26%)
EBITDA %	16.3%	19.6%	
Operating Profit	656	1,678	(61%)
Attributable (Loss)/ Profit	(222)	447	n/m

(1) Earnings before interests and tax expense, depreciation & amortization, the effects of forex, fair value gain/(loss) on biological assets and one-off item.

### FINANCIAL POSITION

(Rp' billion)	31-Dec-18	31-Dec-17
Cash	2,229	2,930
Total Debt	11,190	10,530
Net Debt	8,961	7,600
Total Assets	37,514	37,415
Total Equity (incl. MI)	20,853	21,423
Net Debt / Total Equity Ratio	0.43x	0.35x

# Geographical Presence



Processing Capacity p.a. in MT	Palm Oil Mill		Crumb Rubber Facility		Sheet Rubber Facility		Sugar Mill & Refinery		Refinery	
	Unit	FFB	Unit	Dry Rubber	Unit	Dry Rubber	Unit	Sugar Cane	Unit	CPO
SIMP	14	4,239,000	-	-	-	-	2	2,160,000	5	1,725,000
Lonsum	12	2,565,000	4	42,720	3	11,100	-	-	-	-
CMAA/ Canapolis - Brazil	-	-	-	-	-	-	3	8,300,000	-	-
Group	26	6,804,000	4	42,720	3	11,100	5	10,460,000	5	1,725,000