

OPERATIONAL HIGHLIGHTS

The table below relates to business operations in Indonesia. For sugar operations outside Indonesia, please refer to page 30 of this annual report.

In Hectares (unless otherwise stated)	2013	2014	2015
Planted Area – Nucleus			
Oil Palm	239,921	246,055	246,359
Mature	177,099	185,181	187,400
Immature	62,822	60,874	58,959
Rubber	21,759	21,697	21,338
Mature	16,996	17,711	17,394
Immature	4,763	3,986	3,944
Sugar Cane	11,645	13,062	13,358
Others	3,384	19,236	19,578
Mature	2,868	17,160	17,192
Immature	516	2,076	2,386
Planted Area – Plasma			
Oil Palm and Rubber	90,214	90,149	90,316
Age Maturity of Oil Palm Trees			
Immature	62,822	60,874	58,959
4 – 6 years	22,005	14,768	9,693
7 – 20 years	99,710	112,187	116,094
Above 20 years	55,384	58,227	61,612
Total	239,921	246,055	246,359
Distribution of Planted Areas – Nucleus			
Riau	57,025	57,025	56,461
North Sumatra	39,326	39,321	39,278
South Sumatra	89,819	93,562	95,586
West Kalimantan	28,478	28,997	27,050
East Kalimantan	46,433	64,458	65,290
Central Kalimantan	7,410	8,756	8,999
Java	2,864	2,865	2,926
Sulawesi	5,354	5,066	5,043
Total	276,709	300,050	300,633
Production Volume ('000 Tonnes)			
Total Fresh Fruit Bunch (FFB)	3,761	4,372	4,693
FFB Nucleus	2,895	3,259	3,414
Crude Palm Oil (CPO)	810	956	1,002
Palm Kernel and Related Products ¹	187	241	278
Rubber	18	18	17
Sugar ²	78	66	68
Sales Volume ('000 Tonnes)			
CPO ³	864	957	982
Palm Kernel and Related Products ¹	190	215	230
Rubber	16	16	16
Sugar	76	73	67
Oil Palm Seeds ('million)	18	9	10

¹ Comprised of Palm Kernel (PK), Palm Kernel Oil (PKO) and Palm Kernel Expeller (PKE)

² Comprised of sugar production in South Sumatra, share of sugar produced in Central Java and refined sugar

³ Sales to external and internal parties